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Question: 1

When pricing an Intelligent Water solution, what needs to be considered for accurate pricing?

- A. Whether the client is responsible for public or private water management
- B. The estimate on customization and integration work
- C. If the solution will be used to manage waste or fresh water
- D. Try to reduce the overall price by leveraging any and all applicable SWG assets for free

Answer: B

Explanation:

Intelligent Water can help provide input on rate pricing for each user segment based on consumption history, water demand and supply constraints.

Question: 2

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What do the Smart Metering Analytics, Water Conservation Portal, Water Information Hub (WIH) and Non Revenue Water (NRW) all have in common?

- A. They are special promotions being extended by water management companies to help monitor water usage
- B. They are titles of books documenting Intelligent Water usage to drive awareness and encourage adoption
- C. They are information on premise solutions for Intelligent Water
- D. They are Intelligent Water reusable assets available through the Industry Solutions Asset Library

Answer: D

Question: 3

How has the acquisition of i2 extended IBM's leadership in Smarter Law Enforcement and Public Safety?

- A. By making available Public Safety offerings in the cloud
- B. By promoting IBM in the Law Enforcement and Public Safety conferences
- C. By adding industry leading intelligence analysis and investigation capabilities that enable government agencies, defense and enterprises to reduce crime, fraud, and security threats
- D. By delivering on the promise of public safety for the world

Answer: C

Question: 4

Which of the following is a major challenge for Outcome Management?

- A. Lack of coordination creating an inconvenience to clients, economic waste for the community, ineffectual use of already available resources
- B. Supporting Rural Areas 80% of families commonly account for of social program spending
- C. None of the above
- D. A and B

Answer: A

Question: 5

Outcome management is:

- A. An approach to use rules to pre-set outcomes

- B. An approach to service delivery which focuses on the outcomes of the citizens
- C. An approach that focuses on the actual program
- D. An approach to estimating the impact of a social program

Answer: B

Explanation:

Outcome management is a client-centric approach to service delivery which focuses on the results a client is trying to achieve rather than focusing only on the services available.

Question: 6

What is the best way to sell Intelligence Analysis offerings?

- A. Sell the solution, not just the product
- B. Sell the platform, not the solution
- C. Just focus on selling the products
- D. None of the above

Answer: A

Question: 7

What is the major difference between IBM i2 Analyst Notebook and the IBM i2 Analysts Notebook Premium offerings?

- A. The increased number of clients that can be supported from traditional to mobile
- B. A local optimized analysis repository that allows for the collection, management and organizing of all of information and intelligence at a local level
- C. Services Oriented Architecture for greater availability and sensibility
- D. The use of Unicode in the standardization of information for optimal analysis

Answer: B